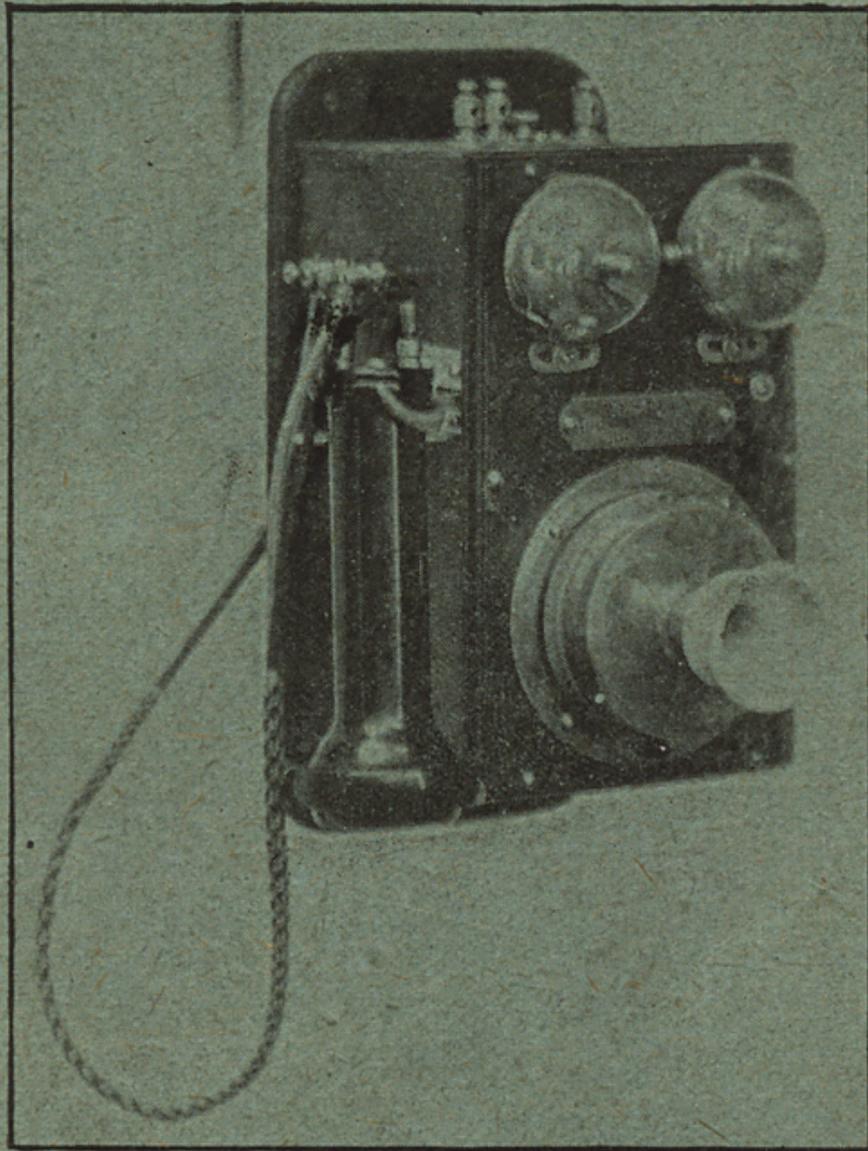


...PRICE LIST...

Western Telephone
Construction Co.



EXECUTIVE OFFICES

539, 540, 541 **Monadnock Block**

CHICAGO, ILL.

Western Telephone Construction Co.

MANUFACTURERS OF

TELEPHONE APPARATUS

AND BUILDERS OF

TELEPHONE EXCHANGES

CHICAGO, ILL.

EXECUTIVE OFFICERS

PRESIDENT,	-	-	-	JAS. E. KEELYN
VICE-PRESIDENT,	-	-	-	GEO. F. STITCH
SEC'Y AND TREAS.	-	-	-	M. B. KENNEDY
GEN'L MANAGER,	-	-	-	I. BAUMGARTL
ASS'T SEC'Y	-	-	-	WM. A. BISLAND
<hr/>				
ATTORNEY,	-	-	-	S. S. STOUT

THE WESTERN TELEPHONE CONSTRUCTION CO. is incorporated under the laws of the State of Illinois, and has a Capital Stock of \$300,000, with executive offices Nos. 539, 540 and 541 Monadnock Block, Chicago, Ill., and factory 166-174 South Clinton Street.

The gentlemen comprising the Board of Directors have been prominently identified with the Telephone and Electrical business for many years.

WESTERN TELEPHONES.

The company owns or controls some of the most valuable patents in the telephone business. The apparatus furnished by it, being covered by some fifty or more patents. It has telephones in use in every state in the Union, and its business is extending to South America and other foreign countries. Among the Public Telephone Exchanges using its apparatus may be mentioned:

Santa Fe, New Mex.; Chariton, Ia.; Webster City, Ia.; Greensboro, N. C.; Russellville, Ky.; Waxahachie, Tex.; Cambridge, Ohio; Petaluma, Cal.; Manistique, Mich.; Washington, Ia.; Maryville, Tenn.; Danville, Ky.; Beaumont, Tex.; Jefferson, Tex.; Redwood Falls, Minn.; Rushville, Ind.; Navasota, Tex.; Grand Rapids, Minn.; Hartford City, Ind.; Fostoria, Ohio; Shelbyville, Ill.; Columbia, Mo.; Calvert, Tex.; Palestine, Tex.; Palatka, Fla.; Decatur, Ind.; Salisbury, N. C.; Henderson, Tex.; Butler, O.

Also the following Private Telephone Exchanges: Johnstown, Pa., The Johnson Co.; Oshkosh, Wis., Paine Lumber Co. (20); Manistique, Mich., Chicago Lumbering Co. (50); Milwaukee, Wis., Pabst Brewing Co. (12); Gallipolis, O., Hospital (15); Chicago, Ill., Metropolitan Elevated R. R. Co. (17); Rochester, Minn., State Hospital; Warrensburg, N. Y., Geo. W. Davidson; Harvard, Ill., G. R. Wager; Forman, N. D., Dr. W. W. Bradley; Chicago, Ill., Columbus Dry Goods Co., Clement, Bane & Co., Franklin Electric Co.; Whitecastle, La., Dr. Whyte G. Owen; Riverside, Cal., Frank A. Yeakle; Chicago, Ill., Maxwell Bros., Armour & Co.; Akron, O., and West Pullman, Ill., Whitman & Barnes Mfg. Co. (20); Canisius College, Buffalo, N. Y. (10); Monarch Brewing Co., Chicago.

The Western Telephone Construction Co. is the largest manufacturer of telephonic apparatus, exclusively, in the United States. Its corps of Engineers and Superintendents are acknowledged to be unexcelled; its position and ability to furnish telephone exchanges in part or in whole is "above and beyond" competition. Its standing is high, not admitting of misrepresentation or misleading statements in order to obtain business. "High character of workmanship and material," and "superiority, electrically and mechanically" is its rule.

TELEPHONES.

Our No. 1 Dynamic Telephone is made under several patents owned or controlled by this Company. These instruments are acknowledged by the Electrical fraternity to be beyond comparison or competition with any Magneto Telephone yet offered to the public. There have been several attempts to imitate it, but all have failed.

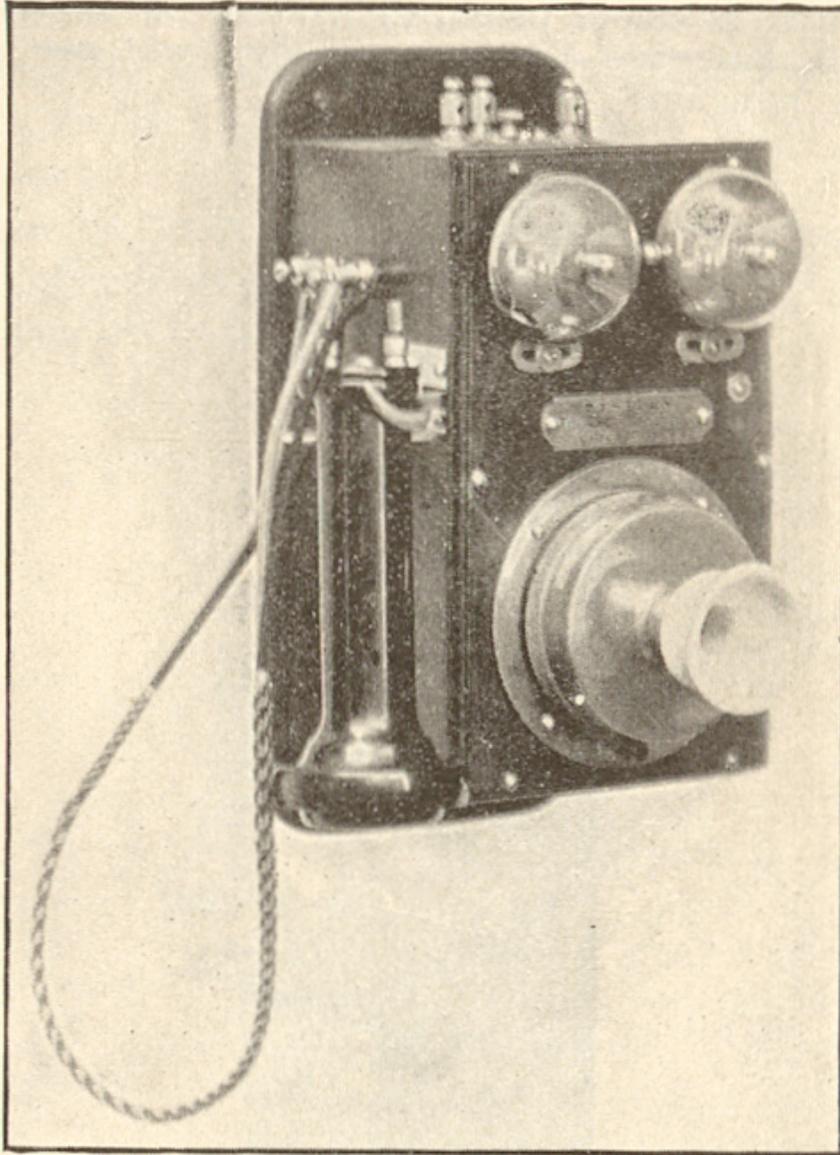
The principle involved in this instrument is entirely new, and the methods of construction by which the marvelous results are obtained are fully covered by several letters patent already issued and applications now on file. The Bell Co. have spent hundreds of thousands of dollars in vain efforts to get a Magneto Telephone Transmitter that would answer for Exchange purposes, although they have always used a Magneto Telephone for a Receiver. Others have experimented more or less successfully, but not until the production of our No. 1 Telephone, was the sought for goal reached. This instrument is equally good on long and short distance lines, and was successfully used for talking between Chicago and New York; the large number of experts present proclaiming it superior for the purpose to the Bell Long Distance instrument.

The No. 1 Telephone is the very best made telephone in existence; it not only equals the best, but is much superior. There is not a poor point in its construction, either mechanically or electrically. It requires *no batteries, no primary and secondary induction coils, no carbon contacts*, or other variable resistances; no springs, etc., to get out of order and make expense, trouble and annoyance to the user. It is good for a lifetime without repairs with ordinary care and usage.

This is the only desirable telephone for exchange purposes that will give the purchaser safety and pro-

TELEPHONES—Continued.

tection from patent difficulties. Don't be humbugged into buying "cheaper" telephones when a trifle more first cost on the most important part of a telephone system will fully satisfy all requirements. We guarantee it against patent infringements.



No. 1, Special Exchange and Long Distance Telephone, each..... \$25.00

Each No. 1 Telephone outfit includes :

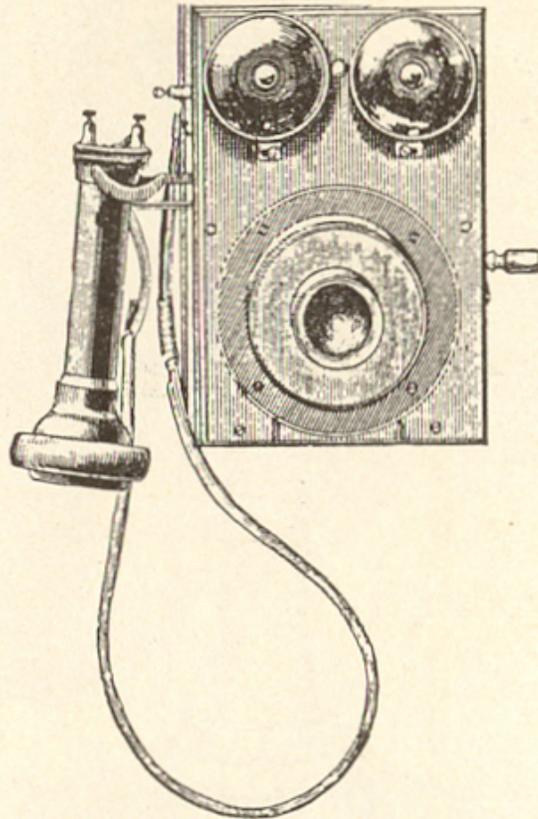
Magneto Generator ; Call Bell ; Lightning Arrester ; Automatic Switch and Holder ; Compound Dynamic Telephone Transmitter, Nickle Case ; Compound Magneto Telephone Receiver, Rubber Case ;

TELEPHONES—Continued.

Each No. 2 Telephone outfit includes: Magneto Generator, Call Bell, Lightning Arrester, Switch, Induction Circuit Transmitter, Receiver, Connecting Cord, Back-board, Battery Box, Battery. Polished Black Walnut, with Nickle-plated Trimmings.

Our No. 2 Standard is slightly different from the No. 2 Special and will be sold at \$2.00 less in same quantities.

Our No. 2 Pony is as good as the better quality of telephones offered and is quoted at \$2.00 less than the Standard in same quantities.



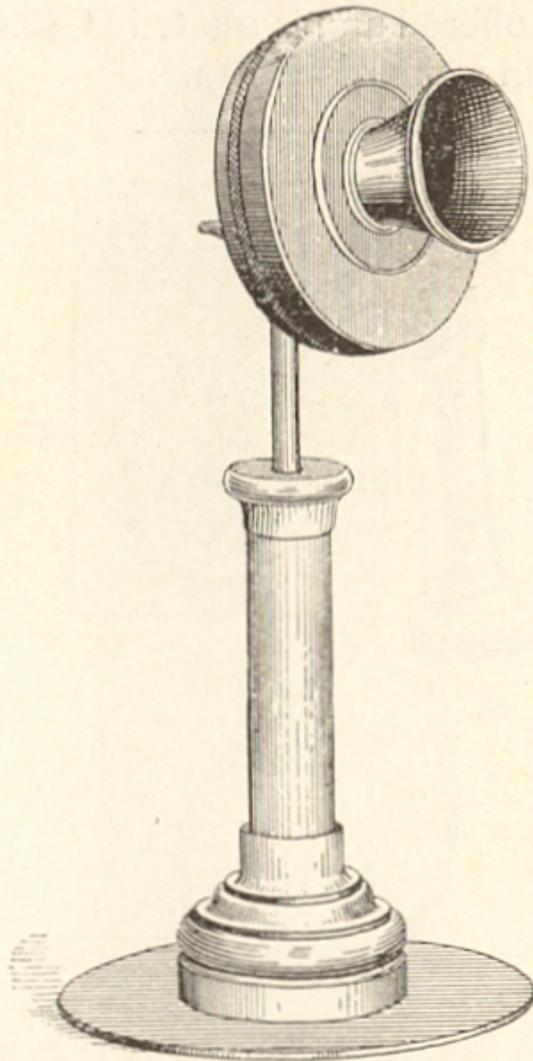
Our No. 3 Magneto Telephone is as good as any offered by the best of our competitors, but we do not pretend (and they should not) that these forms of telephones will give satisfactory results in exchange or long distance service. They are good for private

TELEPHONES—Continued.

line use and answer the purpose where a cheaper form is desired.

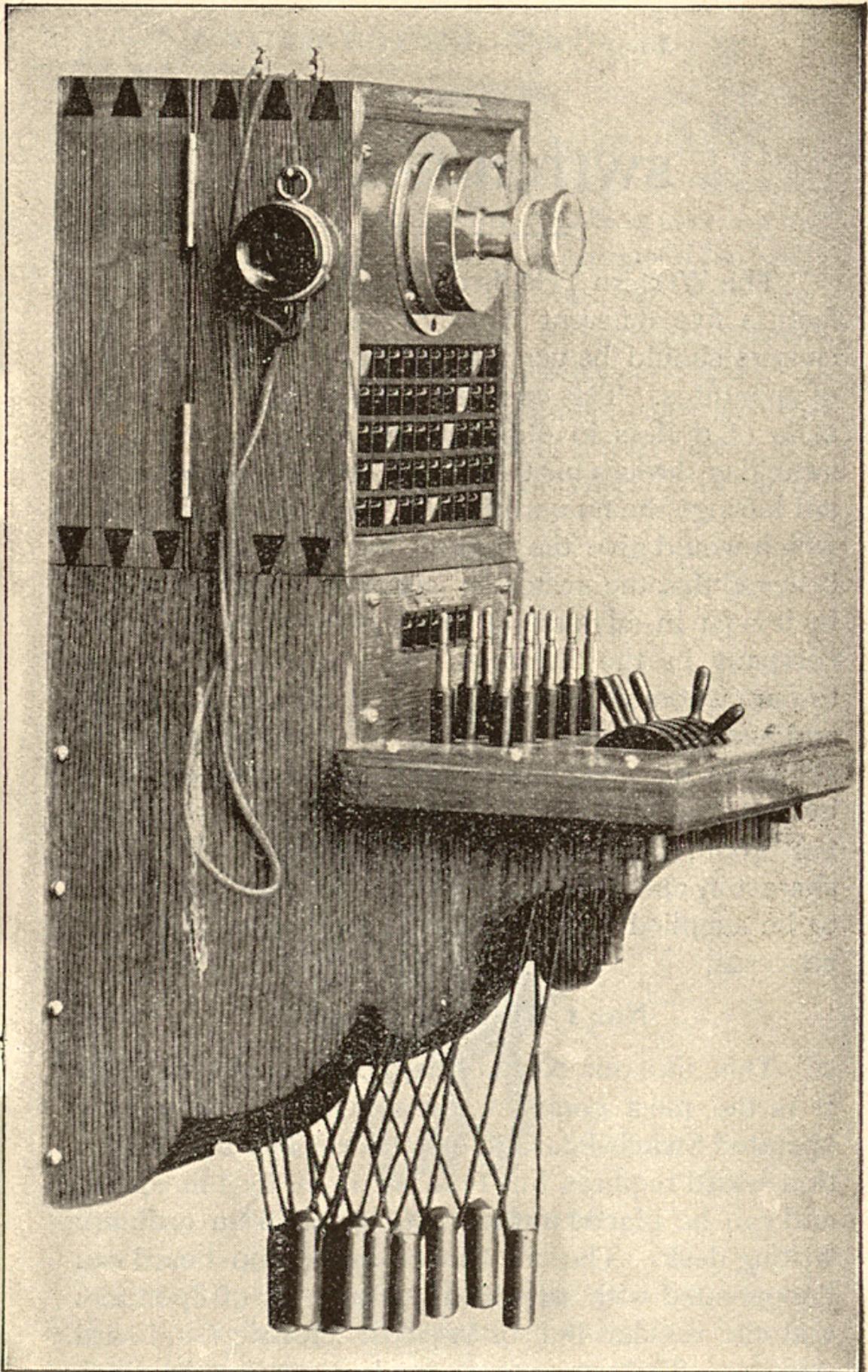
No. 3 Magneto Telephone.....each,
“ “ “ lots of 10..... “
“ “ “ “ 50..... “

No. 3 Telephone outfit includes: Magneto Generator, Call Bell, Lightning Arrester, Switch, Magneto Transmitter, Magneto Receiver, Connecting Cord. In Polished Hardwood Cases and Nickle-plated Trimings.



DESK TELEPHONE.

We manufacture several kinds of Desk Telephones, and can supply specially designed instruments upon order. Also Desks with Telephones attached.



100 SUBSCRIBER SWITCHBOARD.

SWITCH-BOARDS.

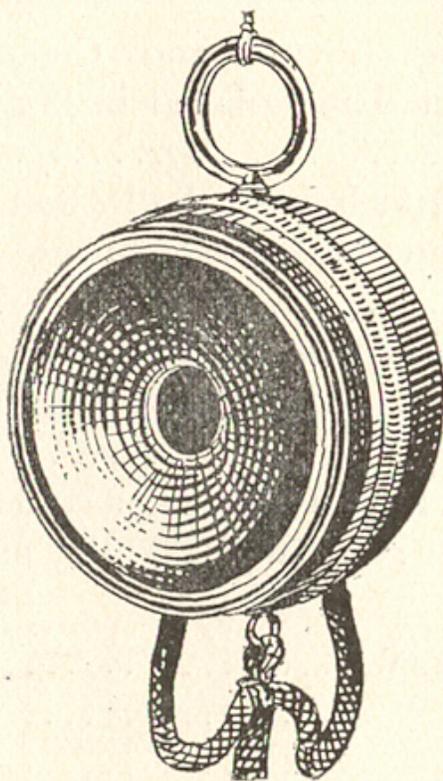
The Western Telephone Construction Co. manufacture five different types of Switch-Boards. Purchasers should be very careful in selecting this class of apparatus. This company has spent several thousands of dollars in obtaining patents and perfecting switching devices for telephonic apparatus that would not infringe the numerous other patented devices and which would give the highest form of service. It is believed that the switching apparatus now controlled by it is far in advance of that produced by any other company in the business. We need only to say to our customers in this respect, that in workmanship and material we shall maintain the same high standard shown in our telephones, which is unequalled. We believe that, in electrical apparatus, the best is none too good, and prefer to produce only the best character, and let "shoddy" and "cheap" apparatus to be supplied by the several "shoddy" and "cheap" concerns.

No. 1 SWITCH-BOARD.

This, like our No. 1 Telephone, has no superior. It is the most compact, durable and economically operated Switch-Board in existence. The 100 connection board requires but 10 in. by 15 in. by 4 in. space, and can be placed in the waste space of an ordinary writing desk. The 300 to 500 connection board can be operated with one-third the number of operators that the regular Bell or Western Electric Co. board requires. The same movement by the operator which places the plug in the jack, restores the drop. It is

SWITCH-BOARDS—Continued.

simplicity itself in respect to operation, and is the delight of all telephone men who have examined it. This board gives no chance for induction and can be added to by sections *at libitum*; is equipped for both metallic circuit and single line systems; can readily be changed from one to the other. Guaranteed against patent infringement. This board is modern and of a new type. We own broad patents, covering its method of operation and details of construction, the first of which was granted June 19, 1894. It is handsome in design and finish.



SWITCHBOARD TELEPHONE

The Western Telephone Construction Co. manufacture a full line of telephones for switchboards and special telephones for sub-marine work and other purposes.

SWITCH-BOARDS—Continued.

PRICES.

5 drop	Switch-Board,	No. 1	Imp.	\$	25.00
10	“	“	“	“		50.00
20	“	“	“	“		100.00
50	“	“	“	“		250.00
100	“	“	“	“		500.00
200	“	“	“	“		1,000.00
500	“	“	“	“		5,000.00
1000	“	“	“	“		10,000.00

No. 1 Exchange Switchboard includes: Spring Jacks, Electro Magnets, Armatures, Indicators, Plugs, Cords, etc., wired up and framed in neat Oak Cabinet.

Circuit - changing	Levers	and	Clearing - out	Drops,	connected	and	placed	in	board,	each	set	\$	5.00
Night Alarm	Attachment,	Bell,	Battery	and	Switch,	per	hundred	(or	less)	size	boards,	each	outfit.....	25.00
Telephone	Equipment,	Transmitter,	Head	Receiver,	Band,	Adjustable	Arm,	Flexible	Cords,	etc.....	25.00			
Hand	Generator	and	Switch,	connected	to	board	10.00							
Power	Generator	and	Switch,	Pulley	and	Belt.	15.00							

5 drop,	Universal.....	\$	20.00
10	“	“	40.00
50	“	“	150.00
100	“	“	300.00

5 drop,	Plain	Plug	Board.....	15.00
10	“	“	“	30.00
50	“	“	“	125.00
100	“	“	“	250.00

Following are among Users of Western Telephones:

W. W. Ryder, Supt. Tel. C. B. & Q. R. R. Co., Chicago.
Rochester State Hospital, Rochester, Minn.
Burlington Cedar Rapids & Northern R. R. Co., Cedar Rapids Ia.
U. J. Fry, Milwaukee, Wis., Supt. Telegraph C. M. & St. Ry.
A. L. McCrea, Jr., Gouverneur, N. Y.
Franklin Electric Co., Kansas City, Mo.
Ohio Hospital for Epileptics, Gallipolis, O.
Butler Light, Heat & Motor Co., Butler, Pa.
Sam'l J. Hart, New Orleans, La.
Altoona Electric Light Co., Altoona, Pa.
The Johnson Co., Johnstown, Pa.
Cross Creek Coal Co., Disston, Pa.
E. A. Martin, Webster City, Ia.
Redstone Electric Co., Greensburg, Pa.
Pittsburg Bridge Co., Pittsburg, Pa.
Percival Moore, Louisville, Ky.
T. J. McAdoo, Greensboro, N. C.
E. D. Hickerman, Bedford, Pa.
W. R. Caswell, Redwood Falls, Minn.
Southern Electrical Mfg. & Supply Co., New Orleans, La.
A. A. Waddell, Scottdale, Pa.
Geo. W. Davidson, Warrensburg, N. Y.
W. S. Pierce, Petaluma, Cal.
Rigby, Flower & Ogden, Pittsburg, Pa.
Geo. Thayer, Supt. Tel. C. & N.-W. R'y Co., Chicago.
Chester Water, Light & Power Co., Chester, Ill.
Maroa Electric Light Co., Maroa, Ill.
W. T. Sayles, Saylesville, R. I.
G. R. Wager, Harvard, Ill.
W. E. Hunt, Main City, Mich.
J. C. Cain, Bodi, Cal.
C. H. Mayo, Rochester, Minn.
Pawtucket Steam & Gas Co., Pawtucket, R. I.
C. L. Ballard, Ottawa, Ill.
M. F. Taylor, New Haven, Conn.
Mc Fadden & Co., Havana, Ill.
O. B. O'Neil, Elmhurst, Ill.
Armour & Co., Chicago.
P. B. Woodward, Ingham, Mich.
S. S. Mayo, Waxahachia, Tex.
S. H. Mallory, Chariton, Ia.
B. Broomfield, Fairmont, W. Va.
Opelika Electric Light & Power Co., Opelika, Ala.
E. I. Foster, Foster, Ia.
National Transit Co., Oil City, Pa.
J. C. Clark, Russellville, Ky.
O. F. Kimmel, Monmouth, Ill.
The Lykens Telegraph & Telephone Co., Elizabethville, Pa.
W: B. Green, Pittsfield, Ill.
B. F. Brown, Crawfordsville, Ind.,
A. M. F. Cunningham, Clarksburg, W. Va.
Elmhurst-Chicago Stone Co., Elmhurst, Ill.
H. A. Tuttle, Minneapolis, Minn., Gen'l Supt. N. A. Tel. Co.
I. Sparks, Santa Fe, N. M.
Washburn Crosby Co., Minneapolis, Minn.
J. H. Hummel & Co., 827 North 4th St., St. Louis.
S. Hughes & Son, Forest Grove, Ore.

USERS OF WESTERN TELEPHONES—Continued.

Philadelphia & Reading R. R. Co., Reading, Pa.
L. L. True, Fargo, N. D.
John Randall, Mio, Mich.
A. T. & S. F. R. R. Co., Topeka, Kan., Supt. Tel.
A. W. Conningham, Athens, O.
A. C. Buchler, St. Mary, O.
Maxwell Brothers, Chicago.
Columbus Dry Goods Co., Chicago.
Bosworth & Lewis, Carrollton, Ky.
Alex. Bruce, Edinburgh, Pa.
Toledo, Ann Arbor & Northern Michigan R. R. Co., Toledo, O.
F. Yeakle, Riverside, Cal.
J. B. Cox, Maryville, Tenn.
Pennsylvania Steel Co., Steelton, Pa.
Hoyle & Scott, Cambridge, O.
J. E. Eldred, Milwaukee, Wis.
Illinois Steel Co., Chicago.
O. E. Briggs, Binghamton, N. Y.
Witman, Filer & Co., Sharon, Pa.
L. C. Merrick, Oconomowoc, Wis.
T. F. Moore, Cerillos, N. M.
Bross & Quinn, Madison, Wis.
Samuel J. Hart, New Orleans, La.
H. P. Gifford, Brainerd, Minn., Supt. Tel., B. & N. R'y.
O. M. George, Des Moines, Ia.
J. T. Torrence, Chicago.
Drake, Payson & Whittier, Providence, R. I.
Postal Telegraph Co., Chicago and New York.
C. E. Brockhausen, Lansing, Ia.
E. L. Bacon, Beaumont, Texas.
C. E. Woodruff, Chicago.
E. Summerfield, Toledo & Ohio R'y, Marietta, O.
W. S. Porter, Mt. Idaho, Idaho.
Franklin Electrotyping Co., Chicago.
Zeller & Sigler, Brazil, Ind.
Chas. W. Bradford, Clinton, Me.
T. C. Clark, Russellville, Ky.
Byron L. Smith, Lake Forest, Ill.
Owasso Gas Light Co., Owasso, Mich.
Allentown Electric Co., Allentown, Pa.
O. C. Boyd & Co., South Chicago.
J. B. King, Supt. Tel. Great Northern, St. Paul, Minn.
Grand View R'y, Charlotte, N. Y.
Sparks & Cartright, Santa Fe, N. M.
J. S. Watters, New Orleans, La.
H. L. Langhaar, New York, N. Y.
O. W. Rogers, Boston, Mass.
R. S. Campbell, Saginaw, Mich.
W. H. Havill, Chicago.
Minnesota Iron Co., Tower, Minn., or Chicago, Ill.
Jas. D. Warner, Hagerstown, Md.
Augusta Railway Co., Augusta, Ga.
Wellwood Murray, Palm Springs, Cal.
Chariton Telephone Co., Chariton, Ia.
C. W. Downing, Newark, Mo.
United Glass Co., Orestes, Ind.
S. E. Clapp, Toledo, Ia.
Iron Mountain Water Works, Iron Mountain, Mich.

USERS OF WESTERN TELEPHONES—Continued.

Pennsylvania Railway Co., Sandberg, Pa.
Geo. Frank, Chicago.
H. E. Woolfolk, Danville, Ky.
Falls Mfg. Co., Oconto Falls, Wis.
Arkansas Valley Smelting Co., Leadville, Colo.
W. K. Henderson, Jefferson, Texas.
D. L. Easterly, Pottsville, Pa.
Jos. B. Lambie, Washington, D. C.
Hessel & Lewis, Wilkesbarre, Pa.
Metropolitan West Side Elevated R. R. Co., Chicago.
Coxe Bros., Chicago.
Charter Oak Telephone Co., Charter Oak, Ia.
W. P. Daniels, Cedar Rapids, Ia.
H. O. Milier, Hartford City, Ind.
Richard Martin, Canisius College, Buffalo, N. Y.
Prof. D. C. Jackson, University of Wisconsin, Madison, Wis.
J. F. Cass, Sumner, Iowa.
Phenix Glass Co., Monaca, Pa.
P. W. Wilkerson & Co., Marion, Ala.
Shelby County Telephone Co., Shelbyville, Ill.
Girard Iron Co., Girard, O.
McIntosh Battery Co., Chicago.
The Canton News, Canton, Mo.
Varley Duplex Magnet Co., 64 Cortland St., New York, N. Y.
Morgan & Co., Ittabena, Miss.
A. L. Dubois, Manistique, Mich.
Cleveland Electric Mfg. Co., Cleveland, O.
Lyon & Healy, Chicago.
Citizens Telephone and Message Co., Tiffin, O.
Arrol & Fargo, Grand Rapids, Minn.
L. T. Fuller, Calvert, Tex.
Pliny Norcross, Janesville, Wis.
G. T. Fleming, Dennisen, O.
Jno. Arpin Lumber Co., Grand Rapids, Wis.
Palatka Telephone Co., Palatka, Fla.
Schmitt Bros., Oshkosh, Wis.
Geo. W. Crawford, Girard, Kan.
E. L. Miller, Frederick City, Md.
L. M. Soniat, White Castle, La.
Princeton Gas Light Co., Princeton, Ill.
F. F. Axtell, Harvard, Ill.
Geo. F. Heusner, Portland, Ore.
Apollo Iron and Steel Co., Pittsburg, Pa.
C. A. Read, Dallas, Tex.
E. S. Cady, Cheyenne, Wyo.
Wareham & Wood, Manhattan, Kan.
W. P. Daniels, Cedar Rapids, Ia.
C. L. W. Abel, Franklin, La.
Scranton Supply Co., Scranton, Pa.
Whitman & Barnes Mfg. Co., Akron, O.
Plymouth Stone Co., Plymouth, O.
J. W. Doudna, Barnesville, O.
B. F. Thomas & Sons, Traer, Iowa.
Buffalo Valley Telephone Co., Wales Center, N. Y.
Ft. Wayne District Telegraph Co., Decatur, Ind.
South Western Electric Light and Power Co., Joplin, Mo.
H. Overbeck, Jr., Sturgeon Bay, Wis.
A. Stevens, Newark, O.

USERS OF WESTERN TELEPHONES—Continued.

Cudahy Bros., Cudahy, Wis.
Lake Erie and Western Transportation Co., Chicago.
Wient & Hamill, Mt. Vernon, O.
L. C. Ketcham, Palestine, Tex.
Truitt & Fyfer, Columbia, Mo.
T. J. McAdoo, Salisbury, N. C.
J. J. White, Macomb City, Miss.
Monarch Brewing Co., Chicago.
Joslin Electric Supply and Construction Co., Davenport, Ia.
Chowning & Wright, Mayfield, Ky.
C. H. Connors, Mt. Carroll, Ill.
Navasota Telephone Co., Navasota, Tex.
Citizens Telephone Co., Decatur, Ind.
Devere Electric Co., Cincinnati, O.
Metcalf Electric Light and Power Co., Anamosa, Ia.
Duluth & Iron Range R. R. Co., Duluth, Minn.
Washington Telephone Co., Washington, Ia.
Peoples Telephone Co., Butler, O.

TESTIMONIALS.

PROOF IN PRACTICE.

Webster City, Iowa, July 27, 1894.

[COPY.]

WESTERN TELEPHONE CONSTRUCTION Co.

Chicago, Ill.

GENTLEMEN: Referring to my order to you for apparatus to complete the Webster City, Iowa, Exchange, we beg to advise you as follows:

We have tried the several kinds of telephones in the market. We have put in fifteen of your No. 1 magneto telephones together with the others. We have had these various telephones in use in our exchange for some months, and the results of their practical operation has demonstrated to us the desirability of adopting your apparatus entirely. It is considerable of a loss to us to make a change at this time, but our subscribers seem to want your telephones and are more willing to pay for them than for the other kinds and we are also impressed with the economy of them to us in other directions. We have concluded that we can save the expense of one man at \$40.00 per month, now required to take care of the battery telephone. We find that your telephones do not require any care in this respect.

You will probably recall our letters to you at first, which show that we were very much opposed to paying a higher price, believing that we could obtain other telephones which were offered to us at much lower prices that would prove as satisfactory to us and our patrons.

TESTIMONIALS—Continued.

The results of the practical operation has shown us that your telephones are far superior to any other telephone in the market, and we have no hesitancy in acknowledging our willingness to pay you the increased price demanded hereafter. We trust you may be able to give us the very best price that you will furnish them to others at under like circumstances.

We claim to have a pretty good knowledge of the telephone business, having been in it for fifteen years, and it is only just to you to add that the apparatus made by your company is far superior to any telephonic apparatus we have seen. The great beauty of your telephones is that they work day in and day out and require no care. Our subscribers are delighted with them and we are pleased to make a change for this reason, even if it did not save us money, which, as stated above, it does. All our new subscribers insist upon having your telephone. This is the best indication of their good working. Under actual tests we have carried on a whispered conversation over your telephone.

Hoping to receive the sixty additional instruments ordered as soon as possible, as we are anxious to make the change immediately, we are,

Yours truly,

E. H. MARTIN TELEPHONE CO.

By E. H. Martin, President.

Beaumont, Texas, July 14, 1894.

GENTLEMEN: Your favor 10th to hand in regard to desk telephone. If possible I would like to see a cut of the desk instrument, as I am somewhat particular in choosing as is evidenced by the fact that it took me a long time to become thoroughly satisfied with the exchange telephone.

Mr. Mayo is with us and is looking at the first and perhaps the only Western Telephone Exchange in the state. He is greatly pleased, and our 40 mile line is charming. We have displaced your mouthpiece on this particular line and substituted another, two that we have had for a number of years, and now it is simply perfect.

If you cannot send me a cut of the desk 'phone then send the instrument anyhow, leaving off one of the others in place thereof.

We sent an order some time ago to Mr. Mayo for 10 'phones but have no invoice at all. They should have been here by this time. Please hurry, if not shipped, as the 60 sent us here are all taken and parties clamoring for more.

Yours truly,

E. L. BACON, Mgr.

Beaumont Telephone Exchange.

Waxahachie, Tex., June 23, 1894.

Beaumont Exchange completed. Pronounced best system in Texas. Shake.

W. TELEPHONE CONSTRUCTION CO. OF TEXAS.

TESTIMONIALS—Continued.

GREENSBORO TELEPHONE EXCHANGE

T. J. McAdoo, Manager.

Greensboro, N. C., June 30, 1894.

GENTLEMEN: My system is working every day now and giving perfect satisfaction. Please send ten No. 1 telephones by freight.
Yours, etc.,

T. J. McADOO.

ALLENTOWN ELECTRIC LIGHT AND POWER Co.

Allentown, Penn., July 2, 1894.

GENTLEMEN: We have now rebuilt our telephone line strictly according to your directions and the result has been way beyond anything we expected. Our lines run parallel and cross arc alternating and railway wires and our No. 1 instruments work exactly as well as the long distance.
Yours truly,

F. S. DRAKE, Supt

Santa Fe., N. M., May 28, 1894.

GENTELEMEN: Pardon the delay in answering yours of the 9th inst. I have been very busy placing the sixty-four No. 1 magneto telephones just received from you. They are all in operation and are giving general satisfaction. I find it necessary to order ten more instruments to fill immediate demands. The quality of the instruments is really surprising, a whisper can be heard through the entire local system. The pair of No. 1 magneto 'phones you furnished the New Mexico Telephone Co. are giving perfect satisfaction on a line of No. 14 iron wire, 28 miles long.

Yours truly, I. SPARKS,

Gen'l Mgr. Santa Fe Elect. Tel. Co.

Mayfield, Ky., Oct. 24, 1894.

DEAR SIR: Replying to your favor of recent date, we have received the sample 'phones and given them a thorough test. We pronounce them far the best magneto 'phone we have ever tried. They work nearly as well in with the battery 'phone as they do alone, and while complications have come up in our affairs which makes it impossible for us to purchase your 'phones for this exchange, we hope and believe we will be in condition soon to purchase complete outfit of you for another town. We are highly pleased with your instruments, and are very sorry we did not test them sooner, for if we had we should have had an exchange of your 'phones now in operation. Name us your lowest price in lots of fifty for an exchange in another town, which we expect to put in. Awaiting your further orders, we are,
Yours truly,

CHOWNING & WRIGHT.

TESTIMONIALS—Continued.

THE JOHNSON COMPANY.

Cleveland, O., June 25, 1894.

GENTLEMEN: We will require an additional lot of telephones for our new plant at Lorain, and desire you to furnish them, as the writer is advised that the plant which you recently installed at Johnstown is giving them excellent satisfaction and that our Johnstown, Pa., people are all well pleased with it.

Yours truly, THE JOHNSON CO.
Per John K. Frye, Pur. Agt.

Russellville, Ky., Nov. 14, 1894.

GENTS: We desire to say, since we commenced work we have tried six other kinds of 'phones, for which we paid cash, paying them money which we ought to have paid you, but we don't want any more of them.

Yours,
T. C. CLARK.

Warrensburg, N. Y., Nov. 20, 1894.

GENTLEMEN: For the past year or more I have been building and equipping telephone lines, and have put up instruments of nearly every every manufacture that I could find advertised in the Electrical Journals with a view of ascertaining which ones were the best. The result is that nearly every one of my customers that did not buy your No. 1 Magneto in first place have either replaced them with it or are going to do so as soon as they can dispose of the cheaper instruments. We are now working three of them on an old telegraph line 21 miles long to North Creek, N. Y., with perfect success. Have done away entirely with battery transmitters on our exchanges here, and the result is less trouble and expense with much better service.

Very truly yours,

GEO. W. DAVISON.

Forman, N. D., Oct. 25, 1894.

GENTLEMEN: The Forman Telephone Line constructed by me in Sargent county this season works beautifully. This system has fifty miles of wire; another year I desire to put up as much more. The distance between the two 'phones and farthest apart is thirty miles; between these 'phones a whisper can be heard. You can readily recognize the voice of the party at the other end if familiar with it. I wish here to state that I am more than satisfied with the workings of all your instruments. I have now used them seven months, and the more I use them the more I appreciate their merits.

I shall want a lot more of your instruments next season.

Thanking you for your straightforward manner in dealing with me and for the many kindnesses received from you during the time I have been constructing my system, I beg to remain,

Yours very truly, W. W. BRADLEY, M. D.

TESTIMONIALS—Continued.

Riverside, Cal., May 24, 1894.

GENTLEMEN: I was much pleased to receive the six telephones already bridged and with the ringer coils wound to about 1500 Ohms and connected in parallel with the generator armature. I got the instruments up last Monday (21st inst.), and beg to say that they work fine without any altering. They are connected in parallel with ground return. Conversation can be heard loud and distinct from one end of the line to the other even when a receiver in the middle of the line is taken down though the bell will not ring with so good an escape to the ground. The company is much pleased with the telephones for they work as well as Bell's for the purpose and have no battery to bother with, so I believe they will give better satisfaction. I should not be afraid to put double the number on a line of the same length providing the bells were wound to about double the resistance. I wish to say that your 'phone is nicely and ingeniously made and pleasing in appearance.

Yours truly,

FRANK A. YEAKLE.

OFFICE OF S. S. STOUT, ATTORNEY,
Monadnock Block,
Patent Causes.

Chicago, Nov. 1, 1894.

GENTLEMEN: After a careful inspection of your No. 1 telephone and No. 1 switchboard, and a like examination into the state of the art relating to telephones and telephonic apparatus, I am clearly of the opinion that your No. 1 telephone does not infringe any patent owned by the American Bell Company, nor does your No. 1 switchboard; in fact, both are free from infringement of any patents. Therefore you can continue to guarantee them with perfect safety.

Yours truly,

S. S. STOUT.

SHELBY COUNTY TELEPHONE COMPANY,

Shelbyville, Ill., Nov. 24, 1894.

GENTLEMEN: Your electrician has completed our work here to our entire satisfaction, and we accept the same as being by far the best work we have ever had done.

Our lines are all working O. K.

SHELBYVILLE TELEPHONE CO.

J. W. Hamer, Gen. Mgr.

TESTIMONIALS—Continued.

Redwood Falls, Minn., April 24, 1894.

GENTLEMEN: I have just received the two instruments, one No. 1 and one No. 2, I ordered of you March 24th and put them up to-day. Our intention was to pick out the one that worked best and return the other, but they worked so well that we have decided to keep them both. Please send me as soon as possible one more No. 1 standard magneto telephone by express. Yours truly,

W. R. CASWELL.

An overwhelming demand is being made upon this company for trial telephones. We desire and court a test of our instruments, particularly in comparison with others, but we cannot afford to tie up capital in this direction in justice to other purchasers whose demands keep our factory busy. We have therefore adopted the following rule: Upon receipt of the price, or upon satisfactory references, we will ship C. O. D. with the privilege of having the instruments returned after thirty days trial if not found satisfactory, and refund the amount paid less carrying and packing charges.

Western Telephone Construction Co.

PRICES OF MATERIALS.

Material is Sold Strictly for Cash, and Prices are subject to change without notice.

WIRE (In ½-Mile Coils).

No. 16, Galvanized Iron or Steel, per mile.....	\$3.00
“ 14, “ “ “ “	4.00
“ 12, “ “ “ “	6.00
“ 10, “ “ “ “	8.00
“ 8, “ “ “ “	10.00
No. 16, Bare Copper, hard drawn, per mile.....	\$ 8.00
“ 14, “ “ “ “	10.00
“ 12, “ “ “ “	15.00

Special prices on Sub-Marine, Underground and Aerial Cables, and Insulated Wires.

We sell wire at as low prices as can be obtained anywhere in the United States.

INSULATORS.

Standard Glass Insulators, per hundred	\$5.00
Pony “ “ “ “	3.00
Large Porcelain “ “ “ “	2.00
Medium “ “ “ “	1.50
Pony “ “ “ “	1.00

CROSS-ARMS.

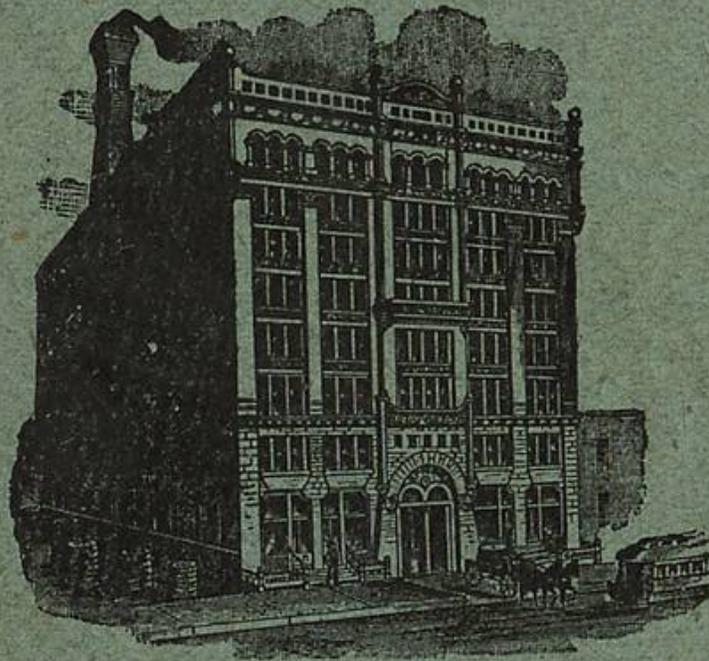
2 pin, painted, each.....	12 cents
4 “ “ “	15 “
6 “ “ “	25 “
8 “ “ “	40 “
10 “ “ “	50 “
12 “ “ “	60 “

BRACKETS AND PINS.

1¼ inch Oak Pins, painted, per hundred.....	\$1.00
1½ “ “ “ “	1.50
Standard Brackets, “ “	3.00
Pony “ “ “ “	2.00

WESTERN TELEPHONE CONSTRUCTION CO.

CHICAGO, ILL., U. S. A.

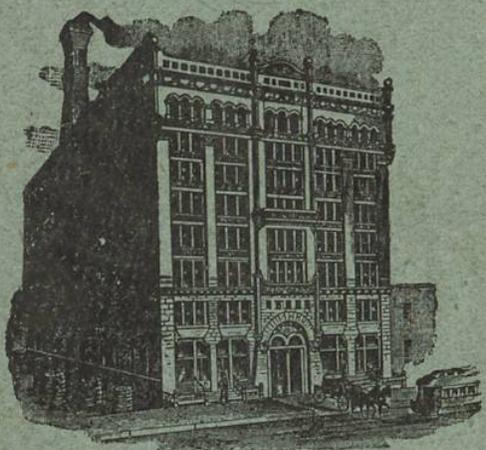


FACTORY..166-170 S. CLINTON ST.

TELEPHONES AND APPLIANCES.

WESTERN TELEPHONE CONSTRUCTION CO.

CHICAGO, ILL., U. S. A.

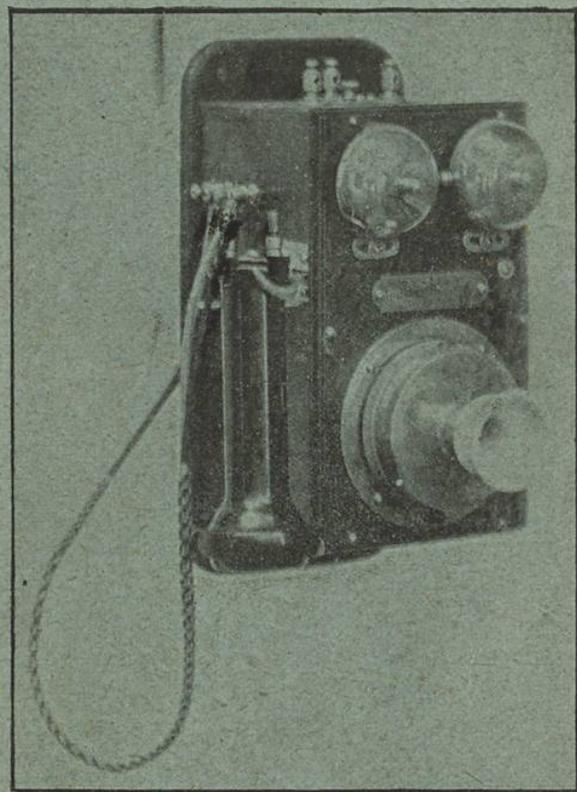


FACTORY..166-170 S. CLINTON ST.

TELEPHONES AND APPLIANCES.

...PRICE LIST...

Western Telephone Construction Co.



EXECUTIVE OFFICES

539, 540, 541 **Monadnock Block**

CHICAGO, ILL.